

CUNA Business Lending Certification Institute: Advanced Credit Analysis Schedule

July 21-25, 2008 • Madison, Wisconsin

Monday	Tuesday	Wednesday	Thursday	Friday
<p>7:30-8:30 a.m. <i>Registration</i></p> <p>8:30-8:45 a.m. Introduction & Overview</p> <p>8:45-11:45 a.m. Review the Business Credit Analysis Process</p>	<p>8:30-11:45 a.m. Analyzing Manufacturing Businesses</p>	<p>8:30-10:00 a.m. Service Sector Businesses Case Study</p> <p>10:00-11:45 a.m. Analyzing Retail Businesses</p>	<p>8:30-9:45 a.m. Review of Homework Assignment</p> <p>9:45-11:45 a.m. Analyzing Commercial Real Estate Projects</p>	<p>7:15-7:30 a.m. Final Q&A Period</p> <p>7:30-10:30 a.m. Final Exam for Business Lending Advanced Credit Analysis Certification</p> <p>10:30-10:45 a.m. Wrap-Up</p>
<p>11:45 a.m.-1:00 p.m. <i>Networking Lunch Provided</i></p>	<p>11:45 a.m.-1:00 p.m. <i>Lunch On Your Own</i></p>			
<p>1:00-5:00 p.m. Loan Servicing & Portfolio Management</p> <p>5:00-6:00 p.m. <i>Networking Reception</i></p>	<p>1:00-3:00 p.m. Manufacturing Businesses Case Study</p> <p>3:00-5:00 p.m. Analyzing Service Sector Businesses</p>	<p>1:00-1:30 p.m. Analyzing Retail Businesses (continued)</p> <p>1:30-3:00 p.m. Retail Businesses Case Study</p> <p>3:00-5:00 p.m. Financing the Purchase of an Existing Business</p> <p><i>Please set aside two hours this evening for homework</i></p>	<p>1:00-2:30 p.m. Commercial Real Estate Case Study</p> <p>2:30-5:00 p.m. Final Exam Review & Preparation Session</p>	

**Schedule is subject to change.
Revised 2/20/08*

FOR MORE INFORMATION

Visit training.cuna.org and choose *Schools & Conferences*.

PROGRAM CONTENT:

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REGISTRATION INFORMATION:

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